



# Construction Heat

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An ABC Guide to Best Practice

Product  
Information

# Objective

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- An ABC Guide to Best Practice is the perfect solution for any company in need of a complete safety program element
- Includes information and electronic forms to allow any company to quickly create an effective construction heat safety program element to enhance Due Diligence
- Forms are designed for ease of customization to meet specific requirements

# Market Summary

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- Safety Legislation
  - Performance based without legislative guidelines
  - Construction Heat is typically enforced
- Defense – Due Diligence
  - Demonstrate reasonable steps by incorporating best practices and industry standards
- Various Levels – PIK
  - Performance, Insurance & Knowledge

# Product Overview

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- Forms and templates for a complete construction heat program element
- Designed for various levels of an organization emphasizing protection for the site level
- Simple and cost effective
- Available in both hard copy and electronic
- Electronic copies include a license agreement for the Client to customize the templates for their specific application

# Product Design

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- Designed by a Professional Engineer who began his safety career in 1987 and has provided professional safety training and consulting services to several thousand companies
- Designed as “Best Practices”
- Local legislation prevail
- Extensive North American research with respect to construction heat was made when designing this product

# Target Audience

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- Residential Construction
- Commercial Construction
- Specific Industrial applications



# Key Benefits

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- Applicable for most jurisdictions
- Generically designed but customizable to most applications
- Saves time and money
- Quick implementation
- Cost effective
- Enhances Due Diligence
- Electronically available

# Network

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- Peer
  - Critique and assist in enhancing product
- Promoter / Supporter
  - Provide promotion of product as a value added service to your clients
- Distributor
  - Financial remuneration for distribution of product

***Your organization can be more than one !***

# Could you be a Distributor?

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- Manufacturer
- Safety supplier
- Rental company
- Association
- Safety consultant
- General contractor
- Safety group
- Legislative associate

*Did we miss you?*

# Distributor Promotions Support

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- Inventory
  - Not applicable
- Electronic Brandable Marketing Templates
  - Folded product brochure
  - 8½" by 11" flyer
  - 8½" by 11" price list
  - 8½" by 11" order form
- Web
  - Icon pictures of product with descriptions
  - Links

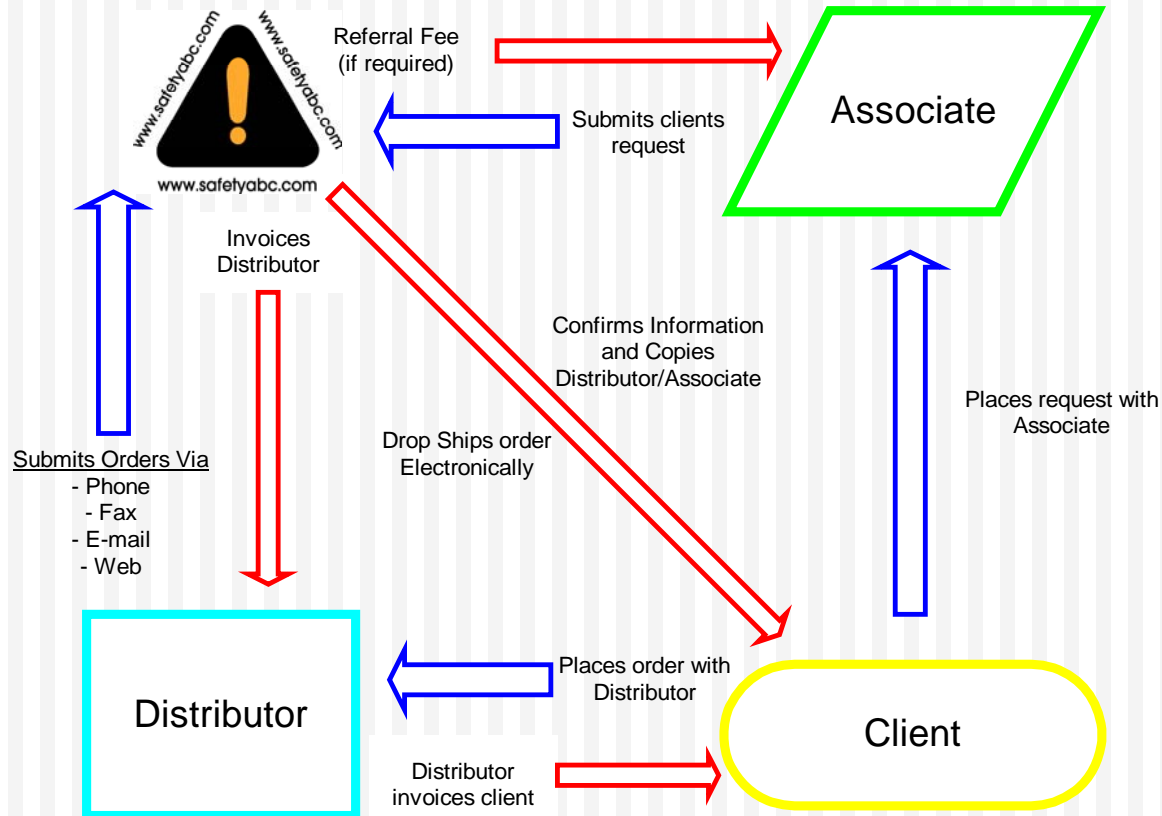
# Distributor Promotions Support (Con't)

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- Logistics
  - Fax order form
  - PDF order form
  - Web base order form
    - Distributor section with password
  - Toll free number
- 3<sup>rd</sup> Party for Dissatisfied Clients
  - 100% money back guarantee

# Channels of Distribution



# Simple Ordering



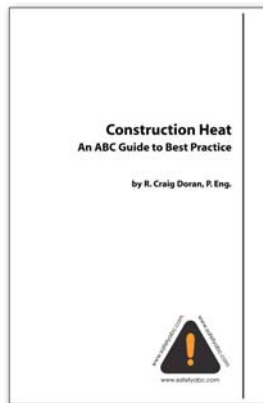
- Client places order with Distributor
  - Various brandable electronic tools provided
- Distributor provides *safetyabc* with client information
  - Various methods and tools provided
  - Minimum information includes accurate company name, company name to appear on forms, contact name and e-mail, and phone number
- *safetyabc* verifies client information and electronically drop ships branded product
- Distributor invoices Client
- *safetyabc* invoices Distributor

**Simple as ABC!**

# Hard Copy Merchandise



- CH 401 Warning Labels
  - 50 per roll
  - Bright, visible, four inch by four inch
  - Made of removable vinyl designed to ANSI standards
  - Can be placed on windows or doors to ensure adequate ventilation and combustion air
  
- CH 400 Construction Heat – An ABC Guide to Best Practice
  - A bound Guide to Construction Heat Best Practices written by R. Craig Doran, P.Eng.



# Hard Copy Merchandise

## (Con't)



- CH 402 8½" by 11" Laminated Safety Posters and
- CH 420 16" by 24" Coroplast Safety Posters
  - Can be affixed to interior and exterior walls or doors
  - Contains important safety information regarding construction heat

# Hard Copy Merchandise

(Con't)



## Construction Heat

Reference Manual

by R. Craig Doran, P. Eng



- CH 416 Construction Heat Installer Tags
  - Tags to be installed on construction heater systems or furnaces used for construction heat
  - These #8 Tyvex tags can be used for external or interior applications
- CH 422 Construction Heat Reference Manual
  - Hardcopy manual for both residential and commercial construction heat applications


# Hard Copy Merchandise

## (Con't)



Construction Heater Inspection Log  
and Installation Work Permit  
(Duplicate)  
PROPERTY OF BUILDER/GENERAL CONTRACTOR

Builder/General Contractor: \_\_\_\_\_  
Project Site: \_\_\_\_\_  
From:  
Month: \_\_\_\_\_ Year: \_\_\_\_\_  
To:  
Month: \_\_\_\_\_ Year: \_\_\_\_\_



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- CH 419 Bound Construction Heat Inspection Log and Installation Work Permits
  - This 5½" by 8½" book contains inspection log and installation work permits
  - 31 duplicate sets
  - Site documentation to enhance your Due Diligence
  - Includes user instructions and reference chart

# Microsoft Word



HEALTH AND SAFETY MANUAL POLICIES AND PROCEDURES		Company Name:	
Section: **.0	Page: 2 of 6	Effective date: 10/3/2006	Revision: 1
Subject: Construction Heat			

## **\*\*.1 Scope**

It is our policy that construction heaters are installed and used in accordance with legislative and our insurance requirements and also manufactures recommendations. Attached is a list of pre-qualified heater models, suppliers, and training providers.

For Due Diligence, it is imperative to communicate required information to all stakeholders, retain documentation, and ensure compliance.

Further reference can be made to Safety/ABC's Construction Heat An ABC Guide to Best Practice.

## **\*\*.2 Responsibilities**

All persons are responsible for compliance. The Site Superintendent is ultimately responsible at the site level to ensure compliance.

If the necessary resources are deemed not to be adequate, or there is a sub-standard act or condition observed, it shall be the responsibility of the party questioning the deficiency to report their concerns and document these concerns appropriately.

Construction heaters are to be installed and ignited by Competent Workers that are adequately trained and authorized to do so. It is the responsibility of the Site Superintendent to post or effectively communicate these names. No other persons are allowed to move or relight a heater. A sample propane construction heater Installation Standard Operation Procedure (SOP) is attached.

Prior to igniting a heater for the first time or whenever a construction heater is located to a different location, a Construction Heater Installation Work Permit shall be completed by a Competent Person. A sample permit is attached. In addition, a Construction Heater Installer Tag shall be attached to the system. Persons working in the vicinity of the heater shall respect the conditions outlined on the permit, including, but not limited to, distances from flammables and combustibles, interference with ventilation, and the removal of fire extinguishers. Workers are to notify immediately their Supervisor of any hazards and/or deficiencies.

Adequate ventilation and combustion air is required. Refer to certified manufacturer's instructions and data plate. If opened windows and doors are used for the source of ventilation and/or combustion air, post and/or identify in some manner that such openings are to remain open. Sample warning materials are attached.

The Site Superintendent is to ensure that there is an owner's manual accessible on site for each construction heater model used. This manual shall be supplemented with a current Material Safety Data Sheet (MSDS) of the selected fuel.

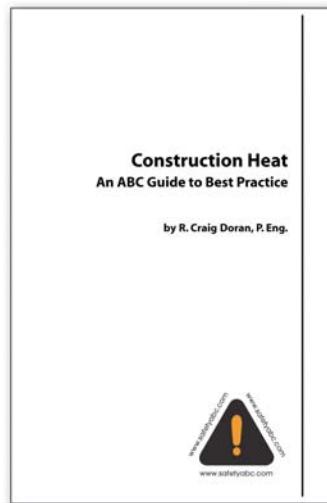
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- CH 449 Construction Heat Policy Template and,
- CH 448 Construction Heat Installation SOP
  - Customize your construction heat company policy with this condensed policy template in Microsoft Word 97 on up (refer to CH 400 for further details).
  - Meet your legislative requirements!
  - Who does "what, when and how"?
  - What are the responsibilities of various parties?
  - What supervision is required?
  - What training is required?
  - What additional documentation is required?
  - What are your minimum controls?
  - What is your emergency preparedness?

# Acrobat PDF (Read Only)



- CH 400 Construction Heat – An ABC Guide to Best Practice
  - A guide to Construction Heat Best Practices written by R. Craig Doran, P.Eng.
- CH 422 Construction Heat Reference Manual
  - Manual for both residential and commercial construction heat applications
- CH 402 Safety Poster
  - 8½" by 11" safety poster which can be laminated
  - Can be affixed to interior and exterior walls or doors
  - Contains important safety information regarding construction heat



# Customizable Digital Templates



- Forms consisting of fields which can be altered to suit specific requirements
- Product has capability to be used either in hard copy or electronically at the site level
- Adobe Reader<sup>®</sup> 7.0 (free download) allows the user to add data to the forms and then print the forms with this data for a hard copy, but does not allow the altered forms to be saved
- Adobe<sup>®</sup> Acrobat<sup>®</sup> 7.0 Professional or Standard software, purchased by user, is required to save altered data
- Customization and Branding consulting available



# License Agreement and Disclaimer

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- Documents are based on a single user license agreement, which can be copied for internal use only
- Electronic documents are branded with the Client's name
- Suppliers and Distributors shall abide by the license agreement to copy or distribute the product
- En-Safe, their associates, Employees, or Subcontractors shall in no way be held responsible for any accidents, incidents, or occurrences related to this material

# Contact Information

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## ■ Contact us for further information

### ■ Phone

- 1-888-521-SAFE (7233) or (905)478-1326

### ■ Fax

- 1-877-521-SAFE (7233)

### ■ E-mail

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### ■ Web

- [www.safetyabc.com](http://www.safetyabc.com) or [www.en-safe.com](http://www.en-safe.com)

***No inventory required or up front costs !***